

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION ESTONIA

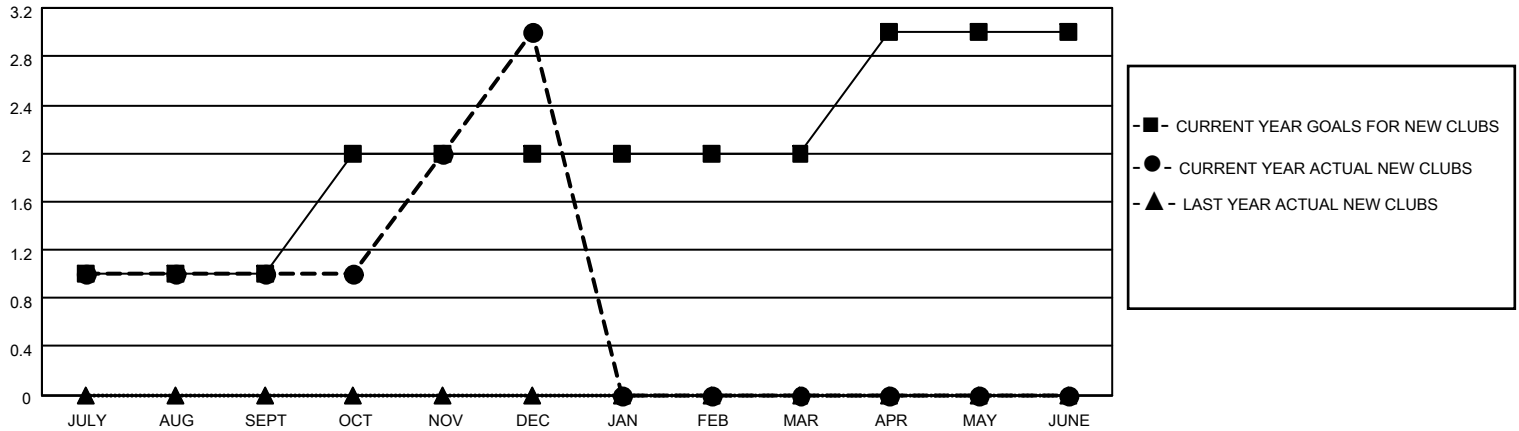
District 120

Results as of: 12/31/2020

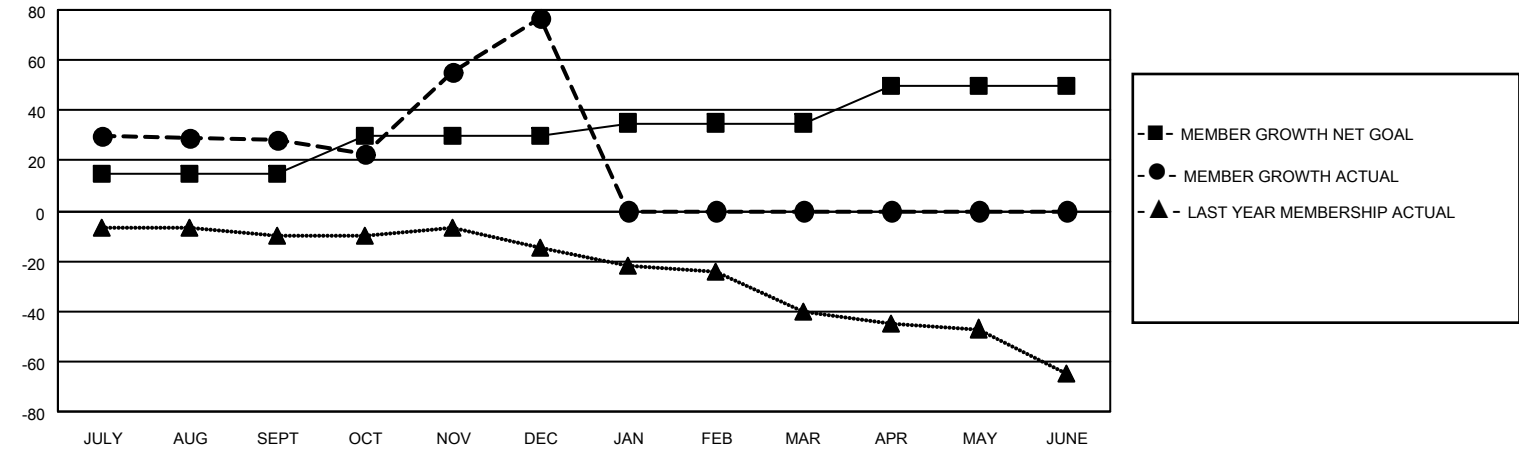
Clubs			
RESULTS FOR 2020-2021			
QUARTER	NEW CLUB GOAL	NEW CLUBS	DROPPED CLUBS
JULY/AUG/SEPT	1	1	1
OCT/NOV/DEC	1	2	0
JAN/FEB/MAR	0	0	0
APR/MAY/JUNE	1	0	0

Members			
RESULTS FOR 2020-2021			
QUARTER	MEMBER GROWTH NET GOAL	MEMBER GROWTH ACTUAL	DROPPED MEMBERS ACTUAL (including transfers)
JULY/AUG/SEPT	15	41	13
OCT/NOV/DEC	15	71	22
JAN/FEB/MAR	5	0	0
APR/MAY/JUNE	15	0	0

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



DROPPED CLUBS: 1	18 CLUBS OF 60 ADDED 1 OR MORE NEW MEMBERS	<u>GENDER DISTRIBUTION</u>
<u>DROPPED MEMBERS</u>		MALE            787 (67.04%)
DECEASED            5		FEMALE        387 (32.96%)
CLUB CANCELLED      0	<a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a>	TOTAL FAMILY UNIT MEMBERS            62
OTHER                    30		FAMILY MEMBERS PAYING HALF DUES            32
<b>TOTAL                    35</b>		